

KELLER WILLIAMS LUXURY

LORE

LANGUAGE OF REAL ESTATE

October 2023 Year-to-Date

January 1 - October 31, 2023

2023

January 1 - October 31, 2023

LUXURY LORE

Luxury numbers represent transactions over \$1 million in the US and Canada.



	#	VOLUME
Total Luxury Listings Sold	18,862	\$31.1B
Total Luxury Buyer Closings	19,560	\$32.9B
Total Luxury Closings	38,422	\$63.9B
Transactions Involving Referrals	6,005	\$13.5B
Agents Who Transacted \$1M+	17,268	

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2023

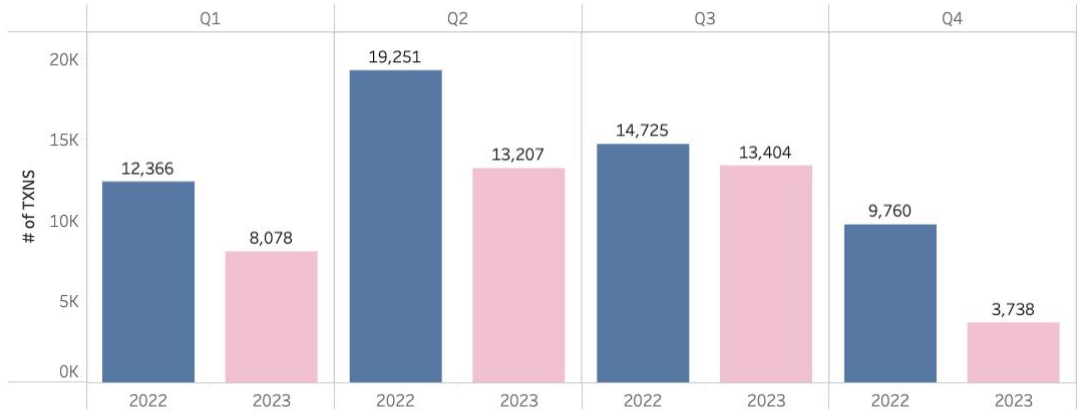
January 1 - October 31, 2023

YOY MONTHLY COMPARISON

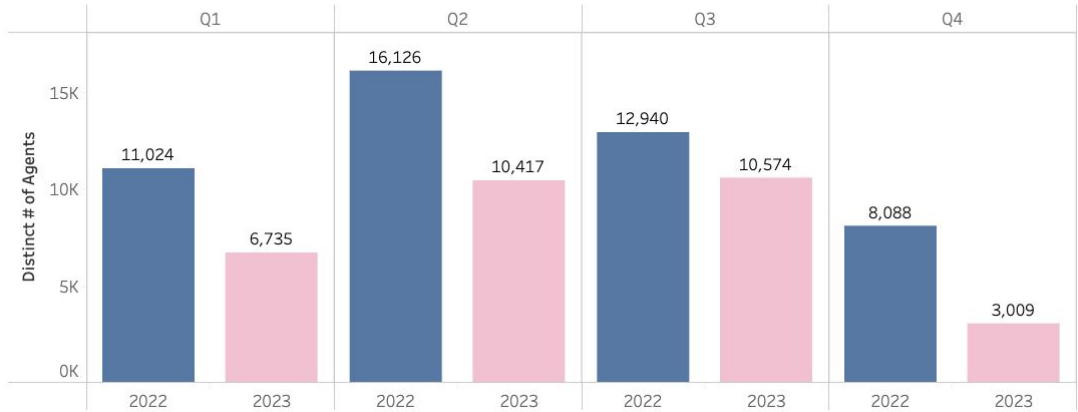
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of TXNs \geq \$1MM



of Agents with TXN \geq \$1MM



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2023

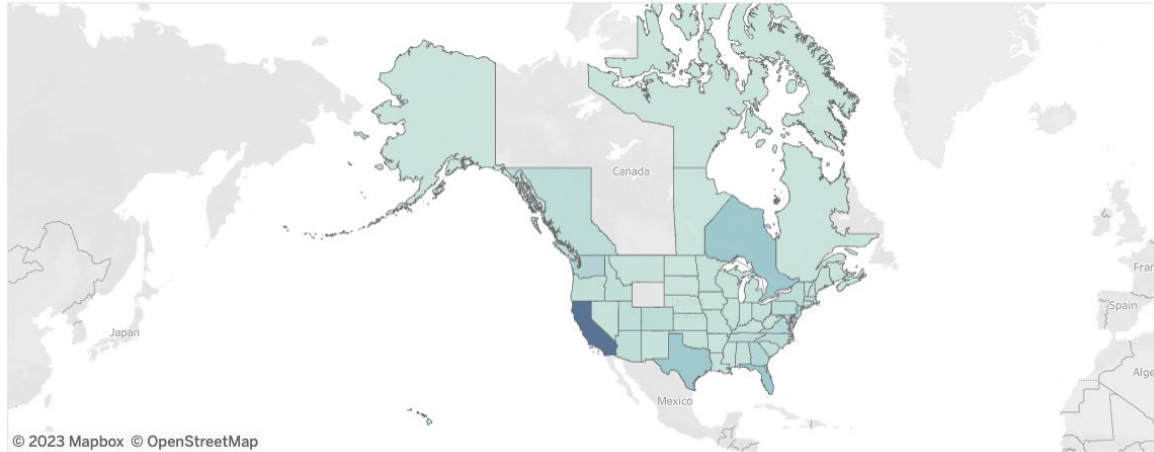
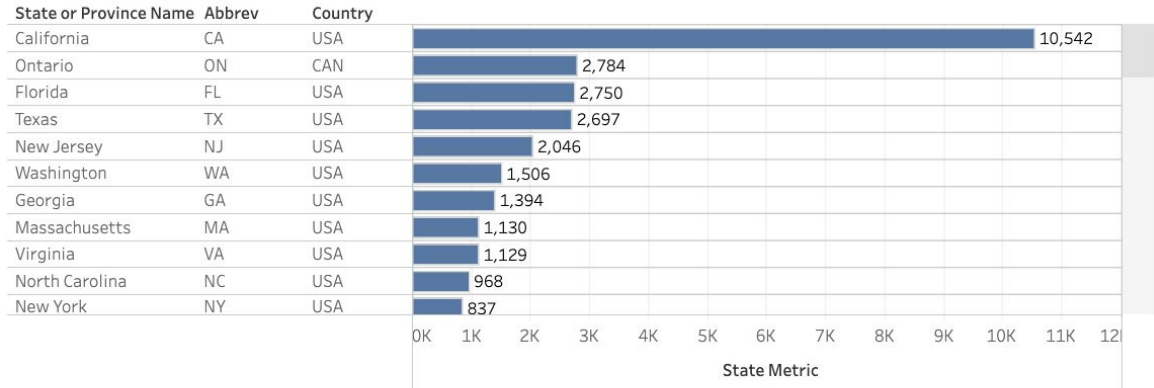
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LUXURY HOT SPOTS

These numbers represent transactions over \$1 million in the US and Canada.



States/Province Closings



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